



UNIVERSITETI - UNIVERSITY - UNIVERZITET  
"HAXHI ZEKA"

## CV

<b>1. Surname:</b>	Smajli
<b>2. Name:</b>	Shkëlqesa
<b>3. Nationality:</b>	Albanian
<b>4. Citizenship:</b>	Kosovare
<b>5. Birthdate:</b>	14.05.1989
<b>6. Sex:</b>	Female
<b>7. Contact details:</b>	
Email:	<a href="mailto:shkelqesa.smajli@unhz.eu">shkelqesa.smajli@unhz.eu</a> <a href="mailto:smajlishkelqesa@gmail.com">smajlishkelqesa@gmail.com</a>
<b>8. Education Level:</b>	
Institution:	<b>University of Zagreb</b> , Faculty of economic and business
	<b>Corvinus University of Budapest</b> - Erasmus+ (Semester Exchange from September, 2022 – February, 2023)
Graduation Date:	Still following for Doctorate of economic and business
Degree / Doctorate:	/
Institution:	<b>University of Prishtina « Hasan Prishtina »</b> , Faculty of Economy
Graduation Date:	14.05.2014
Degree / Masters:	Yes, « Master of Science for Bank, Finance and Accounting »
Institution:	<b>University of Prishtina « Hasan Prishtina »</b> , Faculty of Applied Science of Business
Graduation Date:	11.10.2011
Degree / Bachelor:	Yes, «Bachelor for Bank, Finance and Accounting »
<b>9. Academic Title:</b>	Teaching Asisstant
Institution:	University "Haxhi Zeka", Faculty of Business
Selection Date :	28.07.2015
Reselection Date :	October, 2018 October, 2021

<b>10. Scientific publications</b>		
<i>Title of Paper</i>	<i>Name of Journal</i>	<i>Year / Volume / Pages</i>
Albania and Kosovo with Development Potential, but Limited Support from the Banking Sector	International Journal of Sustainable Development and Planning	2023/ Vol. 18 /1377-1383 <a href="https://www.iieta.org/journals/ijstdp/paper/10.18280/ijstdp.180507">https://www.iieta.org/journals/ijstdp/paper/10.18280/ijstdp.180507</a>
<b>Summary (abstracts) from International and National Scientific Conferences</b>		
<i>Title of Paper</i>	<i>Name of Journal</i>	<i>Year / Volume / Pages</i>
Regulation of the fiscal policy of Kosovo for the attraction of foreign direct investments, as an effect of economic growth	45th EBES (Eurasian Business Review and Eurasian Economic) Conference October 11-13, 2023 Budapest, Hungary	23 <a href="https://ebesweb.org/45th-ebes-conference-budapest/budapest-program/">https://ebesweb.org/45th-ebes-conference-budapest/budapest-program/</a>
The impact of capital structure on businesses performance: Evidence from Kosovo	Summer Conference on Responsibility and Ethics in Business & Finance Université Côte d'Azur, Nice, France. July 4th, 2023	2023 <a href="https://iae.univ-cotedazur.fr/medias/fichier/programme-rebf-2023-v3_1688458683168-pdf?ID_FICHE=54752&amp;INLINE=FALSE">https://iae.univ-cotedazur.fr/medias/fichier/programme-rebf-2023-v3_1688458683168-pdf?ID_FICHE=54752&amp;INLINE=FALSE</a>
The Importance of Risk Management from Climate Change in Insurance Industry	International Conference on Applied Business and Economics 2022 18th Edition Malta	2022 <a href="https://icabe.gr/conference-proceedings/">https://icabe.gr/conference-proceedings/</a>
The Impact Of Import And Export On The Economic Growth Of Oecd Countries (2014-2020)	International Academic Institute IAI Academic Conference Proceedings	2022/Pg.50 <a href="https://ia-institute.com/wp-content/uploads/2022/07/IAI-Proceedings-Budapest-5-May-2022_1.pdf">https://ia-institute.com/wp-content/uploads/2022/07/IAI-Proceedings-Budapest-5-May-2022_1.pdf</a>

The impact of inflation and economic growth on unemployment. Case study: Western Balkan countries (2008-2018)	12th International scientific conference of Business Faculty “Economic Policy and EU integration” Durrës, Albania, 12 – 13 May, 2022	2022/Pg.87 <a href="https://www.iscbf.org/un-categorized/book-of-abstract-iscbf-2022/">https://www.iscbf.org/un-categorized/book-of-abstract-iscbf-2022/</a>
The impact of foreign direct investment on economic growth in the Western Balkans	Research Cult International Conference on New Achievements In Science, Technology And Arts ICNA-STA 14th -15th April 2022, Peja, Kosovo	2022/Pg.64 <a href="#">Book-of-Abstracts ICNA STA final.pdf (researchcult.net)</a>
Changes in determinants of credit risk in commercial banks in Kosovo	Research Cult International Conference on New Achievements In Science, Technology And Arts ICNA-STA 14th -15th April 2022, Peja, Kosovo	2022/Pg.50 <a href="#">Book-of-Abstracts ICNA STA final.pdf (researchcult.net)</a>
Advantages and disadvantages of privatization in the Energy Industry Case study: Privatization of Kosovo Energy Corporation	3rd International Conference on the Economics of the Decoupling (ICED) Zagreb, Croatia	2021/ Vol. 3, No.1 / Fq.39 <a href="https://drive.google.com/file/d/17xsD9vnPVcazcaYT-4giJxwoMIQne3K2/view">https://drive.google.com/file/d/17xsD9vnPVcazcaYT-4giJxwoMIQne3K2/view</a>
The Impact of the Pandemic (Covid-19) on the Digitalization of Businesses in Kosovo	International Conference on Applied Business and Economics 2021 17th Edition: A DIGITAL CONFERENCE (ICABE 2021), Greece	2021 <a href="https://icabe.gr/">https://icabe.gr/</a>
Determinants Of Exports In Kosovo: Evidence From The Regression Analysis	Proceedings of FEB Zagreb 12th International Odyssey Conference on Economics and Business Journals: <i>Zagreb International Review of Economics and Business – ZIREB</i> (WoS ESCI, EconLit, Scopus)	2021/ Vol.3 No.1 pp.1-1286 /Pg. 460 <a href="https://drive.google.com/file/d/161-Nz6JuGDyQy0iX3K3Dlfsui6yMWD0o/view">https://drive.google.com/file/d/161-Nz6JuGDyQy0iX3K3Dlfsui6yMWD0o/view</a>

Asymmetric information and bad choices for lending in the financial sector – a case study in balkan countries with a specific focus in Kosovo	8 <sup>th</sup> M-Sphere Conference for Multidisciplinary in Business & Science JMBE – International Journal of Multidisciplinary in Business & Economics; e-publication). Dubrovnik, Croatia.	2019/ Pg.44 <a href="https://www.m-sphere.com.hr/book-of-abstracts">https://www.m-sphere.com.hr/book-of-abstracts</a>
Customer Benefits from the Marketing Strategy of Financial Institutions in Kosovo	International Scientific Conference On Innovative Marketing – Iscoim "Communication and Digital Marketing Management" Durrës	2018 <a href="https://www.uamd.edu.al/wp-content/uploads/2021/05/Libri-i-abstraktev-e-ISCOIM-2018-Perfundimtare.pdf">https://www.uamd.edu.al/wp-content/uploads/2021/05/Libri-i-abstraktev-e-ISCOIM-2018-Perfundimtare.pdf</a>
"The Impact of Management Changes on the Financial Statement of Family Businesses"	13th International Scientific Conference FUTURE TEACHER, Budva-Montenegro	May, 2017
Accounts Receivable Management to Medium Enterprises in Kosovo	Project from TEMPUS MODPhd, no 544188	2017
"Migration as a factor in the real estate market and its impact on the economy of Kosovo"	IV International Conference on "ECONOMIC EFFECTS OF MIGRATION PROCESSES IN THE WESTERN BALKANS" USHT	December, 2016

#### 11. Work experience:

<i>Date:</i>	01.10.2015 - Continue
<i>Place:</i>	Peja
<i>Name of Institution:</i>	University "Hazhi Zeka" – Faculty of Business
<i>Position:</i>	<b>Teaching Assistant</b>
<i>Date:</i>	13-14. 08. 2020
<i>Place:</i>	Peja
<i>Name of Institution:</i>	Syri Vizion (NGO)
<i>Position:</i>	<b>Trainer</b>
<i>Date:</i>	70-11.09.2020
<i>Place:</i>	Rogova / Peja
<i>Name of Institution:</i>	ERA (Environmentally Responsible Action group)- NGO
<i>Position:</i>	<b>Trainer</b>

<i>Date:</i>	March 2016- 2018
<i>Place:</i>	Peja
<i>Name of Institution:</i>	University "Hazhi Zeka"
<i>Position:</i>	<b>Coordinator of Career Development Center</b>
<i>Description:</i>	Providing current labor market information. General advice on how to approach the labor market, starting with the searching, application, interviews, etc. Coordination of advisory lectures by representatives of successful businesses, at the same time establishing agreements with those businesses within the university. Participant in the working group for the formation of ALUMNI and TUTORIM, etc.
<i>Date:</i>	May 2014
<i>Place:</i>	Peja
<i>Name of Institution:</i>	Ministry of Justice
<i>Position:</i>	<b>Intermediaries</b>
<i>Description:</i>	Mediation of the parties in case of conflict, directed by the court or mediation center.
<i>Date:</i>	01.05.2016
<i>Place:</i>	Prishtina
<i>Name of Institution:</i>	Iliria Life
<i>Position:</i>	<b>Sales Advisor</b>
<i>Description:</i>	Tips for providing various insurance services. Application of the process for the sale of life insurance contracts, acceptance of customer calls, etc.
<i>Date:</i>	15/06/2011 - 31/8/2011
<i>Place:</i>	Peja
<i>Name of Institution:</i>	<b>Raffaisen Bank</b>
<i>Position:</i>	Internship Program in Raffaisen Bank
<i>Date:</i>	04/05/2009 - 28/12/2012
<i>Place:</i>	Pejë
<i>Name of Institution:</i>	<b>"Rusolia" –Agjension Turistik</b>
<i>Position:</i>	Advisor for clients & financier
<i>Description:</i>	Processing of tourist arrangements, sale of plane tickets, creation of a register of contacts for the company, economic affairs of the enterprise and economic advice, etc.

<b>12. Extra Activities:</b>	<ul style="list-style-type: none"> <li>- Participants as teaching staff: Programme Re-accreditation Procedure Programme: Business Management - <i>Universiteti "Haxhi Zeka"</i>, MSc (16.06.2022)</li> <li>- Co-coordinator of the research project on "Impact of the Covid-19 pandemic on the digitalization of businesses in Kosovo" won by the Ministry of Education, 2020/202. Staf of UHZ.</li> <li>- Participating in "TAIEX Multi-Country Webinar", Organised in co-operation with Joint Vienna Institute (JVI)," Procurement", Online (23,24 November 2021)</li> </ul> <p><b>Member of various committees:</b></p> <ol style="list-style-type: none"> <li>1. Member of the working group for the Business Informatics master program, ", at the Faculty of Business - UHZ.</li> <li>2. Member of the Complaints Review Committee, ", at the Faculty of Business - UHZ.</li> <li>3. "Member of the study commission", at the Faculty of Business - UHZ.</li> <li>4. "Member of the commission for drafting the Strategic Development Plan of the Faculty of Business" - UHZ.</li> <li>5. "Member of the commission for drafting projects of the Faculty of Business" - UHZ.</li> <li>6. Member of the Commission for organizing scientific conferences at the Faculty of Business, UHZ.</li> <li>7. Member of the working group for counseling and assistance to students in applying for scholarship projects at UHZ.</li> <li>8. Coordinator of the Center for Career Development (CDD) for 3 years.</li> </ol>
<b>13. Mobility:</b>	
<i>Data:</i>	04.09.2022-06.02.2023
<i>Kualifikimi i arritur:</i>	Certifikatë Regjistrimi
<i>Temat kryesore/shkathtësitë profesionale të arritura:</i>	<b>Universiteti Budapestit Corvinus</b> Shkëmbim ndërkombëtar – Studente e doktoratures
<i>Organizuar nga:</i>	<b>Erasmus+</b> nga Universiteti i Zagrebit
<b>14. Education and Trainings:</b>	
<i>Date:</i>	1 June,2022

<i>Qualification achieved:</i>	Certificate
<i>Key topics / professional skills achieved:</i>	Ph.D. Workshop
<i>Organized by:</i>	Dubrovnik, Croatia/ Universiteti i Zagrebit
<i>National or international level of qualification:</i>	International
<i>Date:</i>	11-13 April, 2022
<i>Qualification achieved:</i>	Certificate
<i>Key topics / professional skills achieved:</i>	Training: Writing scientific research articles/papers Co-Founded by: Erasmus+ Programme of the European Union
<i>Organized by:</i>	Prishtinë/ UP - ResearchCULT
<i>National or international level of qualification:</i>	International
<i>Date:</i>	28, June 2019
<i>Qualification achieved:</i>	Certificate of participation: "Social inclusion in the higher education system in Kosovo"
<i>Key topics / professional skills achieved:</i>	Evaluation for participating in a one-day training on "Social inclusion in the higher education system in Kosovo"
<i>Organized by:</i>	University of "Haxhi Zeka"
<i>National or international level of qualification:</i>	National
<i>Date</i>	2019
<i>Qualification achieved:</i>	Certificate of participation: "Principles and Practices of teaching"
<i>Key topics / professional skills achieved:</i>	Training of teaching principles and practices, 16-hour seminar lessons among the best for teaching in the context of modern universities, being practiced in the Economic Education literature.
<i>Organized by:</i>	GERGE-EI Foundation Teaching Development Program
<i>National or international level of qualification:</i>	International

<i>Date</i>	03-23 Qershor, 2018
<i>Qualification achieved:</i>	Training certificate "In the field of finance"
<i>Key topics / professional skills achieved:</i>	Advancement of various topics in the field of finance
<i>Organized by:</i>	Professional Academy "ELITA"
<i>Date</i>	07-09 June, 2016
<i>Qualification achieved:</i>	Strategic knowledge on the quality of International Universities
<i>Key topics / professional skills achieved:</i>	Strategic support for the creation and development of sustainable structures for quality assurance, international relations and student support services at the newly established Public University "Haxhi Zeka" in Kosovo.
<i>Organized by:</i>	TEMPUS Programme of the European Union
<i>National or international level of qualification:</i>	International
<i>Date</i>	06-12 November 2016
<i>Qualification achieved:</i>	Improving career quality
<i>Key topics / professional skills achieved:</i>	Presenting yourself well on paper; an introduction to key issues, career office work, presentation skills, using Social Media to promote yourself, etc.
<i>Organized by:</i>	ERASMUS + projekt (EUFORIA) Entrepreneurial Universities for Industry Alliances
<i>National or international level of qualification:</i>	International
<i>Date</i>	14-16 October, 2015
<i>Qualification achieved:</i>	Strategic knowledge on the quality of International Universities
<i>Key topics / professional skills achieved:</i>	Strategic support for the creation and development of sustainable structures for quality assurance, international relations and student support services at the newly established Public University "Haxhi Zeka" in Kosovo.
<i>Organized by:</i>	TEMPUS Programme of the European Union
<i>National or international level of qualification:</i>	International



<i>Date</i>	April, 2013 - July, 2013
<i>Qualification achieved:</i>	Certified for bookkeeping training
<i>Key topics / professional skills achieved:</i>	Accounting in private and public enterprises, financial analysis and calculation of salaries and taxes.
<i>Organized by:</i>	AFAS
<i>National or international level of qualification:</i>	National
<i>Date</i>	October – December 2010
<i>Qualification achieved:</i>	Entrepreneurial skills for creating new enterprises
<i>Key topics / professional skills achieved:</i>	Creating a "Business Plan" Entrepreneurial skills for creating new enterprises Financial analysis
<i>Organized by:</i>	EU – KOSVET VI
<i>National or international level of qualification:</i>	International
<i>Date</i>	June, 2010 - December, 2010
<i>Qualification achieved:</i>	Certified in Accounting and Entrepreneurship
<i>Key topics / professional skills achieved:</i>	Accounting of commercial service institutions, and shaping skills as a young business entrepreneur.
<i>Organized by:</i>	Regional Center for Vocational Skills, Republic of Kosovo
<i>National or international level of qualification:</i>	National
<i>Date</i>	January, 2006 / January, 2008
<i>Qualification achieved:</i>	Cognitive of English language
<i>Key topics / professional skills achieved:</i>	Advancement of English language
<i>Organized by:</i>	ELOHIM CENTER
<i>National or international level of qualification:</i>	National
<b>15. Extra information:</b>	
<i>Organizational skills and competencies:</i>	Pedagogical skills. Good communication skills and flexibility. Ability to quickly adapt individually or in groups.

	Skills for financial planning and analysis. Ability to collect and organize accounting data. Analytical Skills.		
Computer skills and competencies:	Microsoft Operating System (Microsoft Office package) IBM SPSS statistics, STATA and R. Financial Accounting		
Language skills: (1 to 5: 1 lowest rating - 5 fluent)			
Language	Speaking	Writing	Reading
Albanian (Mother tongue)	5	5	5
English	4	4	5
Rewards and memberships:			
Distinguished Student (Scholarship)	2010		